



ADP - PERSONNEL DATA SYSTEMS, INC.
343 MADISON AVENUE
NEW YORK, N.Y. 10017 • (212) 687-1472

August 23, 1972

Business and Industrial Coordinating Council
50 Branford Place
Newark, New Jersey

Attention: Mr. Thomas Boykin, Acting Director

Dear Tom:

This will confirm the discussion and agreement reached at the August 9, 1972, meeting regarding B.I.C.C.'s continued participation in our O.E.O. project in Newark, N.J. At the meeting, ADP-PDS was represented by Mr. M. Yousah and Dr. S. Cleff and B.I.C.C. was represented by Messrs. T. Boykin, J. Lozowick and R. Proctor.

It was agreed that B.I.C.C. would process 420 applicants during the period of June 10, 1972, through September 30, 1972. These 420 applicants are to be in addition to the 1100 applicants already processed by B.I.C.C. for ADP-PDS in connection with the O.E.O. project up to and including June 9, 1972.

It was further agreed that B.I.C.C. would direct its professional staff associated with the O.E.O. project to engage in job development, job finding and job profiling activities to the maximum degree possible but not less than one-third of their total time. The time spent with each applicant would be kept to a reasonable and productive level consistent with the concepts outlined by Dr. Cleff at the August 9, 1972 meeting.

For the above services and record keeping on applicants and jobs required by the O.E.O. for the evaluation of the project, ADP-PDS will pay B.I.C.C. at the rate of \$35.00 per applicant processed for the 420 additional applicants for a total of \$14,700.

The payment schedule which follows assumes an even flow of applicants through the B.I.C.C.:


June 10-30, 1972	\$2700.00
July 1972	4000.00
August 1972	4000.00
September 1972	<u>4000.00</u>
	\$14,700.00

However, since the flow of applicants through the B.I.C.C. has peak and slack periods, an actual count will be taken at the end of August 1972. Any adjustments in payments based on the actual count of applicants will be made at that time.

It is further understood and agreed that this agreement may be modified in terms of numbers of applicants, and/or performance period based on conditions that may arise in connection with ADP-PDS's performance of the O.E.O. project.

Thomas Boykin
Acting Director
B.I.C.C.

Date


Robert A. Fraumenheim
Vice President-Operations
ADP Personnel Data Systems, Inc.

8/23/72
Date

cc Mr. J. Lozowick